

### MARCH INSIDE HILLCREST

#### **ON A PERSONAL NOTE**

What a month! My best girlfriend Jo since 10th grade called me to say that her husband Jimmy died suddenly from a massive heart attack. Although his family had a history, he had never been aware of any heart problems. I went to North Carolina to be with her and her daughter, Gina. Jo's sister Rene had passed away last March after a lengthy illness and now this. Jo's only remaining family other than Gina, is her brother and sister-in-law. However, Jimmy has a large family and all of them were there and are very close to Jo. I tell this story because we all need to be reminded of the same lesson every so often: Tell your loved ones you love them every chance you get.

In a related heart-breaking occurrence, one of Gina's best friends called her to offer condolences and to apologize for not being able to be there for her. The whole idea of losing one's father was so overwhelming to her that she just couldn't do it. She made the remark that Gina was so lucky to have her faith (devout Catholics) to get her through it because she could never handle losing her own father.

Two days later her dad was killed in an automobile accident. When Jo called me to tell me about what happened, I didn't know what to think. Too much tragedy for one week. I am a firm believer in "everything for a reason" and that God has a plan, but lately I can't see that far ahead.

You may want to put this paper down now and go hug everyone in your household that you love and get on the phone to tell the rest of your loved ones. Life is way too unpredictable. Although it is the natural progression of life to lose parents before children, we can't even count on that anymore. The Marjorie Stoneman Douglas tragedy shook me up also. The only silver lining I can see is that our so-called Generation Z (1995s to early 2012), a group that is larger than the Millennials, may very well bring back the sanity we seem to have lost with our tacit approval of entitled behavior and truth twisting that has been prevalent in our society. We are in a moral upheaval and I for one am looking to them to guide us back to truth telling, ethical behavior and regard for our fellow man.

#### THIS AND THAT...

In the 90's there were three generations in the work force and it was important for leaders to understand how to manage a diverse staff. I had to incorporate generational differences when I trained managers, so they would know how to motivate and relate to the employees of the day. It was an interesting class because the managers themselves often spanned three generations.

On page 4 I have a recap of the generations and a brief description of each. These are not written in stone – we all know the kid who is 14 going on 40 – but any generality will have exceptions.

Meme – that is the word I learned this month. According to the internet it means: a form of cultural propagation, which is a way for people to transmit social memories and cultural ideas to each other. On page 10 is the back story about a meme that was sent to me.

I go to "Snopes.com" to verify all claims via email and it is disheartening how much pure crap is passed along via group emails. This one concerned gun control so I had to look it up. Interesting story.

#### ...AND THE OTHER

I finally went to Q Spa after hearing so much about their services. One of the best haircuts ever! And the Hillcresters who recommended them rave about the facials, massage, and other spa treatments they offer.



I know I have bragged about Allegria, the ONLY authentic Italian restaurant that I have found in Hollywood, but you don't have to believe me. On page 17, our erstwhile Restaurant Critic, Mike Killeen has his Allegria restaurant review and will convince you!

Identity theft is rearing it's ugly head once again in Hillcrest. I am not going to go through the nightmare stories I have heard when it costs a few bucks a month for Legal Shield (page 14) to protect not only me, but my entire household. Call Nancy Fowler at 954-534-4694.

We have a lot of people turning 65 in Hillcrest which means you get a zillion mailers about Medicare and the supplemental insurance. Call someone we know and trust - Jeff Messett. His contact info is on page 19. He also provides affordable individual medical insurance policies. And I can't say enough about Sandy Briglio (see page 2) for homeowner's insurance. He will review what you have and make sure you understand what is and is not covered. He doesn't try to beat someone else's prices by leaving stuff out. Jeff and Sandy are both in the Greater Hollywood Chamber with me and we not only use them ourselves but also recommend them to our clients.

#### **IN OTHER STORIES**

Our IH Ace reporter Steve Schneider has a recap of the most recent HLC meeting with the Pulte Group, as well as a report about the beautifully remodeled President's Council Clubhouse. We have an article with a warning about the newest scam targeting opioid addicts, your monthly computer security tips from Eric Chafin of Connections for Business, your Q-Spa beauty tip, and more.

In our next issue, we will introduce you to some of our new Parkland at Hillcrest neighbors. We have over 40 new neighbors at this writing and I have been reaching out to them to welcome them to Hillcrest. Really lovely people! Our Hillcrest Community just keeps getting better and better!

## HILLCREST LEADERSHIP COUNCIL MEETING

Each HLC meeting has a sponsor who provides refreshments. The sponsor for this meeting had to cancel at the last minute so Cindy Abraham with Keller Williams A Team Florida stepped in. Cindy gave a report about Hillcrest sales; how many to date, price ranges for the various models and why some units sell much higher than others. For a copy of this report, email info@ateamflorda.com or call 8-HILLCREST.

To start the meeting, Cindy Abraham, who is also Secretary of the HLC had Kevin Biederman, president of PestPro Services address the issue of bedbugs that has become a concern in several of our buildings. Biederman offered information on how to deal with bedbugs. In short, they can be spotted in the creases of the bedsheets where they look like a sprinkling of pepper. They can also be spotted on headboards and mattresses. Another indication are spots of blood that appear on the sheets. Once you see such evidence, call a professional to treat the problem and to determine which method to use for condo units. Biederman stressed that it is important to treat the problem before it spreads to other units.

Abraham then asked Biederman to put on his City Commissioner District 5 "hat" to answer some concerns involving the Orangebrook Country Club. We learned Hollywood is exploring whether to ask voters to approve a general obligation bond of up to \$150 million. If approved, residents would see an increase in their yearly tax bill of about \$100 for the average assessed home value of \$165,000 which would pay back the bond. Once more information is available, an HLC meeting will be called to explain the details. (See City Commissioner District 4, Dick Blattner's article in this issue for more information)

Biederman went on to explain that the bond revenue would be used to fund a laundry list of needs, including city-wide park upgrades, street and alley resurfacing, sidewalk repairs, traffic calming, landscaping and other neighborhood improvements. He added, the city is also considering whether to build a new police headquarters and upgrade City Hall to modernize the Building Division and permitting services. The City Commission will hold a workshop to discuss the proposed general obligation bond on March 21.

Officials are still discussing whether to include proposed improvements to the Orangebrook Golf & Country Club in the general obligation bond. In my follow-up interview, Biederman said he favors floating a revenue bond for this project because an average greens fee increase of \$20 would help pay off the bond. That means people who use the Orangebrook facility would fund the renovations instead of taxpayers, Biederman said.

The Pulte meeting started. Andrew Maxey, Director of Land Acquisition, Southeast Florida Division was expected to attend but could not. Matt Nelson, Land Development Manager and Millie Whitehead, representing the Castle Group who will be the Property Manager for the new home/townhome HOA, represented Pulte.

One attendee said some buildings are finding rats in the common areas of their buildings, and the rats may be damaging screens on patio areas in the back of the condo units. The resident said it was possible the rats, and other wild critters, could be coming from construction areas on the former golf course land. Concerns were also raised about whether park areas are being completed as provided for in the agreement. As part of the park issue, residents discussed security concerns, including the need for fencing. And, it was said, the lack of grass in some areas meant ground from the massive construction project is free to blow around Hillcrest buildings.

Another issue was the timeline for completion of the park areas and their availability to Hillcrest residents. The Hillcrest leadership went on to express a variety of concerns about how the development project is

#### – By Steve Schneider

affecting our condo community. One suggested that we go to court to seek an injunction to stop construction pending resolution of differences. However, others called for Pulte and Hillcrest leaders to meet to work out problems.

According to Raymond Chait, the president of Hillcrest 16, "The agreement referred to is a Declaration of Restrictive Covenants filed with Broward County on 7/29/2016. The Compliance Committee convened a meeting with Pulte leadership Tony Palumbo and Andrew Maxey to discuss the violation of the covenant. Chait says that Palumbo's response was, "So sue us!". We have since learned that Palumbo is no longer with Pulte. Chaitt went on to say that the committee agreed that since Phase 1 was history, Phase 2 would adhere to the covenant and the claim is that Pulte agreed but did not comply.

Chait added, "The promises made to all of the Presidents by Concord Wilshire to garner support for the project were not honored by Pulte, even though they are documented in the restrictive covenant."

In an interview days later, Nelson said he spoke with Andrew Maxey. Reached for comment, Maxey responded via email. "If the Compliance Committee has issues with the Pulte development, we want to work to resolve them because from Pulte's perspective we have worked in good faith with the community from day one."

"With respect to fulfillment of obligations under the agreement, Pulte has represented from the beginning that the "Neighborhood Parks" will be open to the community and substantially complete by the first CO in each phase/property. Having an open park area on the former 18-hole golf course while land development and heavy earthwork construction was being completed was never the expectation due to safety reasons. This phasing has been reiterated to the Compliance Committee at every meeting."

Maxey added, "We are making major progress on the Phase 2 park and intend on having this open and accessible to Hillcrest prior to CO's in this phase, which is anticipated in August 2018."

Phase 1 is essentially completed and sits on the former 9-hole golf course on the north side of Hillcrest. Phase 2 covers a much wider swath of land, on the south side of the development, resting on part of the closed 18-hole golf course.

Pulte Group and the Compliance Committee have scheduled a follow-up meeting to discuss differences of opinion regarding the implementation of a written agreement and timetable for action governing the construction of homes and townhouses on March 19th.



#### County Commissioner - District 6 - Beam Furr

Greetings Hillcrest Residents,



# Important Letter to Army Corps of Engineers

Big challenges require big responses. In January, Broward, Palm Beach, Miami-Dade, and Monroe Counties wrote to the Southeast Florida Congressional Delegation to request language in the FY '18 federal budget bill providing for

authorization and 100% federal funding of an emergency preparedness study by the Army Corps of Engineers. The purpose of this study is to identify and prioritize infrastructure improvements necessary for flood damage reduction, provide greater resilience from recurrent flooding and storms, and to bolster the economic competitiveness and resilience of our region. I was proud to team with my fellow mayors to request needed assistance for this project. This could mitigate environmental consequences in the future.

South Florida has to be prepared for the threat of rising sea levels. Sea level rise will eventually affect wells and groundwater levels, and our Water and Wastewater Plant. These would affect those structures in Hollywood. My hope is that this study provides insight and solutions for making Hillcrest more resilient moving forward.

#### **Getting Ready for Hurricane Season**

Speaking of being prepared, it is never too early to start thinking about hurricane season. While it may seem early, with the summer heat comes the threat of another storm like Irma blowing ashore and wreaking havoc. That is why it is so important to begin your preparations far in advance.

Hurricane Irma taught us many important lessons about how best to prepare for hurricanes. Broward County has received a draft of the Hurricane Irma Post Activation Improvement Plan. This plan is the result of months of analysis and research into what went right and what went wrong in the county's response to the storm. It gives detailed instructions on how we can do better. We are taking those plans to heart to make sure that **Broward County is safer than ever.** 

The county is using the After Action Report to implement key changes that will protect you during a storm. These wide ranging changes include expanding the capacity and provisions of all of our shelters. It also means adding healthcare and nursing facilities to our critical infrastructure list, so they are among the first places to have restored power and extra assistance after the storm. We are expanding our communications operation so we can respond to your needs faster, and get information out sooner. Finally, we are working with our municipal partners on better implementation of post-storm plans, including clearing debris.

If you are concerned about receiving assistance before and after the storm, I highly recommend signing up for the Vulnerable Population Registry. The Vulnerable Population Registry is for residence who feel that they may need extra help after a storm due to disability, special needs, health, or age. It allows your city to reach out to you after the storm with important information, and to provide assistance such as transportation and provisions. Visit http://www.broward.org/Hurricane/ Registry/Pages/default.aspx to sign up.

Finally, it is always critical to take stock of basic preparations before the storm. Make sure you follow all warnings to evacuate and take shelter. Check your food and water reserves and ensure you have enough supplies to weather the storm, including batteries! And always make sure your windows are properly protected. As always, if you have any questions, please do not hesitate to reach out to my office.



## TALKIN' BOUT MY GENERATION...AND YOURS – by Cindy Abraham

When I taught managers employee relations, it was at a time when there where three generations in the workforce at one time – the older generation which we referred to as "traditionalists" anyone born before 1946, my generation - the Baby Boomers and Generation X which were moving into management positions supervising employees that were older.

Values tend to change with the times and usually in a good way. As we learn more about other people, the fear that promotes bias, discrimination and sometimes hatred, starts to ease. We expect to teach upcoming generations but if we are smart, we listen and learn a few things ourselves. Each generation is molded by their parents and peers, but also by the world around them, from the economy to life-changing events. Experience should never just be about what happens to us. An important part of our education as humans, is the ability to witness happenings through the eyes of others.

Here is the latest info I could find on the 6 Living Generations in America according to birthdates. One not listed here because there are so few of them left, was called The Greatest Generation, 1910 - 1924.

**1925 – 1945 – The Silent Generation** – (Traditionalists) – Disciplined, self-sacrificing and cautious. Pre-feminism, women generally stayed home to raise the children. Men often had the same job for life. The richest retirees in history

**1946 – 1964 – The Baby Boomers – the TV and Rock and Roll Generation.** Two sub-sets – the save-the-world revolutionaries of the '60s and '70s and the party-hardy career climbers of the '70s and '80's (Hippies and Yuppies) which is why the characteristics are different: – the optimistic, driven, team oriented (free love and protests) and the self-righteous and self-centered ("me" generation"). One of the largest generations around 77 million, their life experiences were different. One went through the Viet Nam War with their peers and the other went through the economic boom.

**1965 – 1980 – Generation X** - the "latch-key kids", grew up street-smart but isolated, often with single or career-driven parents, individualistic, entrepreneurial, tend to commit to self rather than an organization or even a specific career; averages 7 career changes in their lifetime. Cynical of many major institutions, which failed their parents, or them, during their formative years so are eager to make marriage work and "be there" for their children. Cautious, skeptical, unimpressed with authority, self-reliant.

**1981 – 1994 – Generation Y/Millennials** – They are nurtured by omnipresent parents, optimistic, focused and respect authority. They have been told over and over that they are special, and they expect the world to treat them that way. They like schedules and a team work environment with a lot of hand holding and accolades.

### SPOTLIGHT ON...Remodeled Council Clubhouse – By Steve Schneider



On a relatively cool but sunny recent Saturday morning, Hillcrest residents attended a grand reopening of the Hillcrest Presidents Council Clubhouse, formerly known as Rec Room 2, which is located on Hillcrest Court, tucked between buildings 7 and 8. Pictures on the front door portrayed how the decades-old interior looked for many years. Those pictures, possibly depicting the styles from the 60's or early 70's, stood in contrast with the modern look residents observed inside. That modern look, in the words of an official who helped spearhead the revamped atmosphere, marks the transition from a rec room to a clubhouse.



Margie Scherbner, from Hillcrest 7, called it a "trip down memory lane" as she commented on what the photographs showed, and her eyes saw when she walked inside and moved around the shiny, new tile floors, which were arranged in a diagonal pattern. "I'm breathless," said Scherbner, a 19-year Hillcrest resident, as she took in the walls with a ocean-side color scheme. The scheme consisted of deep mustard and the grey-green of palm trees and a 3D accent wall looking like ripples the color of the ocean. Scherbner also saw granite counter tops, new furniture, and crystal pennant lights hanging over a couple of the new counter areas. About the crystal lights, Jeff Ladner, President of the Hillcrest Low/Mid-Rise Presidents Council, said at the March 3 get-together, "We had to use some bling."

Although the clubhouse is now open for business, Ladner said a small amount of work remains. A bigger floor mat, with a Council Clubhouse logo, should arrive soon and be placed inside at the front entrance. Two white, Roman columns will also be installed outside the entrance.

According to Ladner, his organization spent about \$43,000 in total to modernize the building, which included replacing the windows

and doors with new impact glass. Mainly the clubhouse is used by the Associations of Buildings 1-18 for Board meetings. The Hillcrest Presidents Council also uses the facility for meetings. However, the clubhouse is available to residents of Buildings 1-18 to reserve for private functions. Residents must now put down a \$200 deposit and pay a \$100 fee to rent the clubhouse. For more information, call 800-680-9310.

Presidents from the buildings that use the clubhouse will have a dedicated fob for entrance when Board meetings are held. Buildings 1 through 18, having co-ownership of four amenity areas, pay a monthly assessment to maintain and manage two clubhouses, four pools, three parks with BBQ areas, and a fitness center. Ladner said there are plans to renovate the remaining clubhouse next year to convert it into a media and game center for resident use during the day. It will also remain available for Board meetings.

As some guests drank coffee and ate bagels and donuts, Harold Pierce said, "This looks as good as some of the beautiful hotels in New York and Boston." Pierce, a 12-year resident of Hillcrest 5, got a response to this compliment: "Now it's a clubhouse and not a rec room," Ladner said. Lonnie Saunders, a maintenance employee of the Presidents Council, did the work that created the new look. Ladner estimated the cost would have doubled if a contractor had been hired to complete the task.

Pat Woerner, from Hillcrest 7, also liked the change. Mostly a snowbird, she has been coming down from New York for about 10 years. Woerner felt the old kitchen "was so creepy and kind of dirty. I always expected a creature to come out." She came to these conclusions while preparing coffee in the kitchen for building Board meetings. So, it's probably no surprise that Woerner likes the clean, airy look of the renovated building and kitchen area. Reyna Navarrete, from Hillcrest 9, has only lived here for about six months. But she is hopeful the clubhouse can be used for a social good. To that end, Navarrete used to work with senior citizens and said she is willing to help organize monthly events for seniors who may lack transportation outside of Hillcrest or may be cut off from friends and family. "We're a community," she said, adding, "a lot of older people can't go places."

So, Navarrete said, "Why not let seniors meet here for arts and crafts and exercise classes designed for their needs?" She is willing to run the arts and crafts activities and can find someone to conduct an exercise class for seniors.

Ladner and Navarrete discussed her idea, but no decision has been made. Still, Ladner has explained that the overhaul of Presidents Council facilities is intended to bring Hillcrest residents together. "Over the last several years, the Council has been working to unite the community and neighbors of Buildings 1-18 who previously stayed within the "island" of the pool area closest to their building," he said in a statement released to Inside Hillcrest. "By incorporating a new fitness center, BBQ areas and a remodeled clubhouse, the Council is hoping to make the low- and midrise building community a truly enjoyable and beautiful place to live."



# March 2018 IT Security Tips

#### If You've Ever Said This You are Asking to be Hacked!

Want to know what every hacker hopes you believe? **"We're small...nobody wants to hack us."** This is the #1 reason why people (companies) get hacked. They dismiss the importance of IT security because they're only a "small business." This is a lazy, irresponsible excuse.

One thing is for certain: NO ONE is immune to cybercrime. In fact, one in five small businesses falls victim to cybercrime and that number grows every year. Plus, half of all cyber-attacks are aimed at small businesses BECAUSE they make themselves low-hanging fruit with sloppy or non-existent security protocols.

And one more critical point to ponder: If YOU aren't giving IT security the attention it deserves, how do you think your CLIENTS would feel about that? If for no other reason, you need to do it to protect your clients' data, even if the only information about them you store is an e-mail address. If YOUR system gets compromised, hackers will now have access to your CLIENT'S e-mail and can use that for phishing scams and virus-laden spam. I'm sure your clients want you to be a good steward of their information and privacy, so stop lying to yourself and get serious about putting essential security practices in place.

## How to keep staff from unintentionally causing a security breach

With so many access points, from mobile devices to laptop and home computers, how can anyone hope to keep their network safe from hackers, viruses and other unintentional security breaches? The answer is not "one thing" but a series of things you must implement and constantly be vigilant about, such as installing and constantly updating your firewall, antivirus, spam-filtering software and backups. This is why clients hire us - it's a full-time job for someone with specific expertise (which we have!).

Once that foundation is in place, the next most important thing you can do is create an Acceptable Use Policy (AUP) and TRAIN your employees on how to use company devices and other security protocols, such as never accessing company e-mail, data or applications with unprotected home PCs and devices (for example). Also, how to create strong passwords, how to recognize a phishing email, what web sites to never access, etc. NEVER assume your employees know everything they need to know about IT security. Threats are ever-evolving, and attacks are getting more sophisticated and clever by the minute.

#### **USE EVERYDAY ENCRYPTION**

Encryption is the idea of scrambling your data so that the people you don't want reading it cannot read or access it.

• **Do your Phone First:** Your smartphone knows everything about you. Your phones are encrypted by default, if you have an older phone you might need to check your settings.

• **Computer Files:** You can choose to encrypt your entire computer or just sensitive files, that's entirely up to you. To encrypt specific files on a Mac, use the disk utility. Windows 10 Home users can download a free APP such as GPG4win (aka Gnu Privacy Guard).

Better yet, upgrade to windows 10 pro and use the built in BitLocker to encrypt your hard drive.

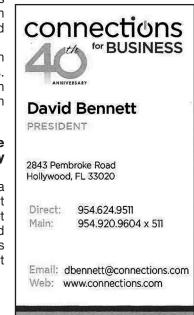
• **USB Drive:** Flash drives can be misplaced – along with files. We recommend Apricorn flash drives with built in encryption (pricey but worth it!)

# Are you wondering if there are any holes in your Security Blanket?

Let us help you. Request a Cybersecurity Risk Assessment today. Our assessment will let you know where the gaps are and offer strategic recommendations to help mitigate risk and protect your data from cyberattacks.

Sincerely,

David Bennett President, Connections for Business www.connections.com





# March Kitchen Korner - by Cindy Abraham

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#### **NEW ORLEANS BBQ SHRIMP**

If I could visit anywhere, I would want to go to New Orleans or Italy. The food is always a factor but when it comes to New Orleans, I love the food, the accents, the music and the lay back culture. I remember a place called Pascal's Manale famous for their BBQ shrimp and this recipe is the closest I have found. The restaurant has been around since 1913 so...

Head-on shrimp is routinely on sale at local grocery stores, but you need the jumbos, so it is worth paying more although we have used the smaller ones in a pinch. You need the heads on because the proper way to eat them is to pull off the head and suck out the juice before eating the rest of the shrimp. I promise you may sound gross, but it is delicious. All you need with this one is a loaf of crusty bread and some cold beer. If you halve the recipe you still may want to keep the sauce measurements.

2 dozen jumbo shrimp heads on, unpeeled
½ cup Worcestershire sauce
¼ cup fresh lemon juice (about 2 lemons)
1 tsp ground black pepper
2 tsp Cajun or Creole seasoning
Hot sauce to taste
(Pickapeppa, Tabasco etc.)
2 tsp chopped garlic
1/2 cup cold butter cut into cubes
¼ cup olive oil
¼ cup white wine
Chopped parsley (for garnish)
Crusty loaf of bread



1. Rinse shrimp and snip the beaks off to allow fat from the head to permeate sauce.

2. In a small bowl, combine Worcestershire sauce, lemon juice, black and white pepper, Creole Seasoning and hot sauce. Whisk to combine.

3. Heat large skillet over medium heat and add sauce mixture. Simmer 10 minutes. Add garlic and shrimp, increase heat to medium high and cook about 1 minute on each side or until shrimp just turn pink. Don't over -cook.

4. Reduce heat to a low simmer and stir in olive oil and white wine. Add butter a few cubes at a time, melting completely before adding more. Whisk constantly until mixture is emulsified.

5. Serve shrimp in bowls with plenty of sauce, garnished with parsley. Tear bread into big chunks for dipping.

#### PAELLA RAPIDO AND FACIL

(I hope this means fast and easy in Spanish)

Now we are going to jump over to Spain. Who doesn't love Paella? Who doesn't know how easy it is to make at home? Wait until you can find the family size Vigo Paella on sale for less than \$4.00 and then just decide what you like in your paella. I like chunks of chicken and chorizo, peas, shrimp, mussels, clams, crawfish tails and maybe lobster or crab. I love to use leftover stone crabs when I have them.

Then all you do is mix Vigo paella according to the directions with the water and the pathetic little can of seafood that is included in the box. But wait! There's more! Yes, throw in all the good stuff you like and let it simmer for a little longer than the 20 minutes – make it 30. What a perfect and easy meal for a crowd and it makes GREAT leftovers!

### **MEMES AND FIREARMS**





The basic facts related in the meme — that the tragedy was soon followed by the passage of restrictive handgun laws, and that no school shootings have occurred in the UK since are true.

On 13 March 1996, sixteen children and a teacher were murdered during what is now known as the Dunblane Massacre in which Thomas Hamilton,

armed with handguns (which were legal there at that time), entered the Dunblane Primary School and began randomly shooting at students and school personnel before placing one of the guns in his mouth and killing himself.

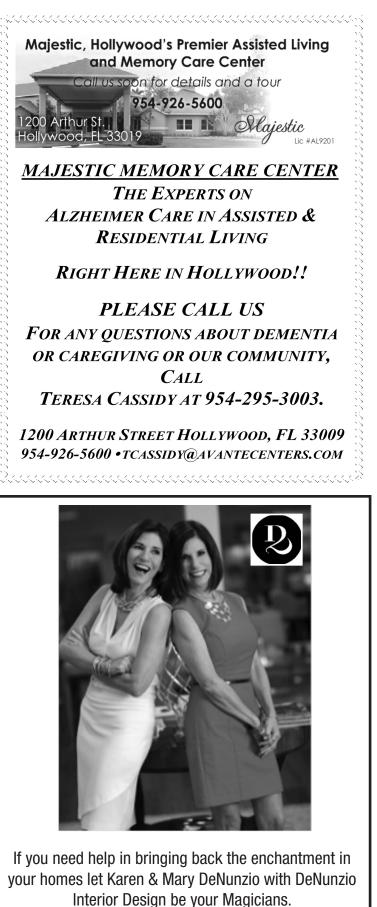
Prior gun control legislation in the UK had been influenced by an August 1987 massacre in Hungerford, during which 16 people

were killed. After that incident, Parliament passed the Firearms (Amendment) Act of 1988, which banned the ownership of semiautomatic and pump-action rifles, weapons that fire explosive ammunition, short shotguns with magazines, and elevated pumpaction and self-loading rifles.

After the Dunblane school shooting, Lord Cullen led the inquiry into the massacre that produced one of the Cullen Reports, which culminated in a successful campaign to outlaw the purchase and possession of handguns (firearms that had been excluded from the legislation passed after Hungerford) via the Firearms (Amendment) Act 1997.

By January 2000, 162,198 handguns had been surrendered to the government in a large-scale buyback program.

Although legislative action following the Dunblane massacre coincided with the last school shooting in the United Kingdom, it did not spell a complete end to mass shootings in that country. On 2 June 2010, 52-year-old Derrick Bird shot and killed twelve people and injured eleven more during an hours-long shooting spree in Cumbria before killing himself.



info@denunziointeriordesign.com 305-458-6251 or 231-638-1517

Continued from Pg. 4

They prefer digital literacy as they have never known a world without computers. They get most of their information and socialization from the Internet. With unlimited access to information, they have strong opinions.

**1995 – 2012 – Generation Z – Boomlets –** They are the most connected, educated and sophisticated generation...ever. They were born into a time of terrorism, recession and climate change. They will spend their young adult lives in a time of economic and social renewal. They have influence beyond their years. Although most are still in the education system and just emerging into the workplace, within 10 years they will comprise 1 in 5 workers.

2013 - 2025 - The Alpha Generation - We shall see...



**MARCH 2018** 

#### THINKING ELLING?





Our goal is to help YOU get top dollar for your condo. The better it looks and the better shape it is in, the more money you will get when you sell. We are the Hillcrest experts and we can help.

As licensed realtors we do what nobody else in the business does; we invest our own time and money to help you prepare your property for sale. We will advise you on what is necessary (and unnecessary) to maximize your profits! If need be, we advance our sellers the funds to do it right; from repairs to staging, showing and marketing, we do what it takes to get top dollar.

We live here in Hillcrest and have a personal stake in increasing our property values. For as little as a \$1200 investment, one of our Hillcrest condo sellers got a 5K higher offer than expected. In another instance, for an investment of \$8400.00, our seller's profits went up over 22K!

### info@ateamflorida.com 8-HILLCREST (844.552.7378) www.ATeamFlorida.com

# **March State of the Market**

- by Cindy Abraham, Keller Williams Realty Professionals A Team Florida

#### Fall in love with your home/condo again.

Have you fallen out of love with your home? We get tired of looking at the same old spaces day after day but who wants to spend a lot of money to replace perfectly good furniture? What I have learned from selling Hollywood homes and Hillcrest condos (most of the time OVER market value), that one of the tricks of our trade can also help you if you DON'T want to sell.

SOUTH FLORIDA REALTORS

When it comes to homes, we have a couple of strategies that we use to get our houses sold over market value. When it comes to condos, the marketing must be different. We have one strategy involving signs that we can't use here in Hillcrest and our strategies to overcome a problematic inspection that can derail a sale is rarely necessary for our well-built Hillcrest condos. The most common negatives for our sellers are A/Cs, water heaters or appliances that are at the end of their life and window problems. Of course, we have strategies to overcome both.

Staging in this market is a must. We have professional stagers that we use for all listings and to date we have beaten the highest comparable sale on EVERY unit we staged. (See DeNunzio Interior Design ad on previous page). The return on investment is phenomenal. But a side effect of this is that when our seller sees how great the place looks after our stagers have rearranged the furniture and done their magic with accessories, they tend to fall in love with their unit all over again! We learned not only should we stage to sell, but we should "Stage to Dwell."

We have used the services of a stager in our own condo, and instead of me wanting to get rid of ALL my living room furniture, she spent 4 hours rearranging it at a very modest cost and I love it. She also redid our master bedroom closet and made it more organized and spacious.

If you are planning on selling, we will get you the most money in the shortest amount of time. If you are planning on staying put, and you want to Love Where You Live, here are six ways to rekindle the romance:

1. Play musical chairs - Rearrange the furniture. If you have a good eye, do it yourself or just hire a handyman to help. If you don't, you probably have a friend who can help. If not, hire a stager.

2. Let it grow - Potted plants add appeal with little maintenance. A friend also taught me that fresh flowers are a mood lift in any room including the bathroom!

3. Less is more - Ditching clutter relieves stress. This is probably the least fun of all the steps. I wait until my sister is in town and then we spend the day de-cluttering while talking and laughing about childhood memories. This also works with a good friend.

4. Do a deep clean - Scrub those baseboards and clean those windows. Clean windows are also a non-negotiable for sellers. This type of cleaning can be very therapeutic once you get into the groove.

5. Make a list - Decide what needs improving and prioritize your projects. It's always best to start with a plan. Make a "wish" list for one room at a time. Then you can budget if your list includes painting, replacing flooring or even buying a piece of furniture. One room at a time isn't overwhelming.

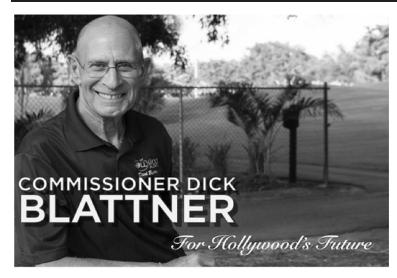
6. Give a room a mini-makeover - Add new hardware to your cabinets or pick up new organizing bins for your closets. No kidding, new kitchen cabinet handles or knobs can be a game changer; a fresh look for a few bucks. Finding novel ways to store clutter can also help beautify your surroundings and lift your spirits!

#### **INSIDE HILLCREST**

#### MARCH 2018

## MARCH 2018 REPORT

by Commissioner Dick Blattner



Just took a look at the rest of my March calendar. It is a busy month:

#### March 11:

The great, annual St. Patrick's Day Parade at Noon, featuring the world-famous Budweiser Clydesdales. The route runs along Hollywood Blvd to 21st Avenue and to Harrison Street. Sponsored by the Hibernians, a group of retired police officers. Some great fife and drum bands will march along with many local kids and organizations.

#### March 12:

Charter Review, 6:00 pm at City Hall.

#### March 15:

Career Day at Driftwood Middle School. I will try to teach three classes.

#### March 19:

Charter Review Public Hearing. 6:00 pm at City Hall

#### March 21:

General Obligation Bond workshop, 9:30 am at City Hall. Staff will present results of surveys they have taken, and Commissioners will provide direction on what projects, how much money, and to put these questions before the public so they can cast their ballots in either November 2018 or sometime in 2020. This promises to be a spirited and very important discussion.

#### March 21:

Commission meeting,1:00 pm at City Hall.

#### March 22:

Broward County Planning Council, 10 am at the County Administration Building.

#### March 22:

Hollywood Police Department Awards and Recognition luncheon, Noon at Orangebrook (I think).

**March 23:** Miami Open Tennis Tournament. A day off for me to watch great action from the world's best players.

#### A Gem

I couldn't play tennis for 9 months, so I did not visit the David Park Tennis Center, but, I am now getting back to the game I love and am amazed at how great the Center looks. Landscaping, fans, new wind screens, new furniture, etc. This is a great looking facility, and now that the Diplomat tennis center is closed, there is a lot more activity. Drop by and say help to Jesse Smatt, the Center Operator.

#### **Spay and Neuter Facility**

Just opened at John Williams Park on Sheridan just west of 441 with the cooperation of Broward County Animal Control. You can bring your pets or strays for treatment at modest fees. Open 5 days a week. Call 954-463-7729 for appointments and information or see the Broward County Animal Control page on Broward County's website. Special thanks to County Mayor Beam Furr for his initiative. By the way, this park is a hidden gem. Beautiful oak canopy, walking trails and plenty of parking.

#### What are they doing in Tallahassee?

We will soon find out but the outlook is not good for Home Rule. Legislators think they know best, but their track record not very good. Will keep you posted.

#### **February Commission Review**

**Passed** a resolution that would assign one additional SRO in our elementary schools. It is possible the State will allocate more funds so that we can add more officers.

Approved **\$101,540 for additional CCTV and maintenance for police vehicles. Allocated \$589,857 for new water meters.** 

Passed a resolution to finance new vehicles. \$1,904.400. We will be buying 49 new police vehicles and 29 general purpose vehicles.

**Commission Comments.** I raised the issue of the four-day week. This will be discussed during our April 11 Budget Workshop. More on that next month. I also complained that commissioners do not receive any quarterly Financial Reports. No Profit & Loss, like any other business. How can we manage our business without at least that?

In response, last Thursday we received a first quarter Financial Report (the first quarterly Financial Report I have received since my first becoming a commissioner 24 years ago!). It was exceptionally well done. Thanks Dr. Ishmael, Cintya Ramos and George Keller, and Staff. Approved: \$71,000 grant from the State Attorney General, which will allow us to continue our wonderful Victims Advocacy department.

#### Finally

The new Publix is open on Young Circle. It's a beautiful store and parking is convenient. Tip: head for second floor and take elevator down.

#### **FINALLY Final**

The Commission and Staff toured the new Chewy customer service facility in the old Hollywood Mall food court (their headquarters will remain in Dania Beach, but most of their employees will work in Hollywood). Chewy is the largest online supplier of pet food. The 100,000 square foot facility houses 1,000 employees (and hiring 400 more). These are good jobs with growth potential, not unlike Citrix in Ft. Lauderdale.

Hope you are all well and enjoying beautiful weather.

Klink

#### **RESIST AND IT PERSISTS**

by Aruna Ladva, London England Brahma Kumaris - submitted by Etta Stevens



We may plan our life, but life often doesn't co-operate as we hope it will! Our lives do not always go the way we envision them, usually much to our disappointment or dismay.

We are often so fixated on our desired outcome, that, even when life tries to point us at something else, something better, we may still brush the other option aside. We are going against the tide and just can't seem to make it work the way we want it to. We may even get angry and frustrated. We lose power and hope. Restlessness and despair sets in. Then we wonder what just happened! Well, it's called resistance!

When we resist what life is trying to show or teach us, then it will persist until we learn the lesson. Have you ever changed your department or your job because there was a person in your last one that you just couldn't get along with, only to find that the same thing happened in the next job? It means we didn't learn the lesson that the universe was trying to teach us! Because life is greater, and it knows what it is that we need to learn and discover, and what is ultimately the best thing for us. Life is doing us a favor by standing by us, helping us to grow and expand, yet we can see it as a disloyal opponent waiting to knock us down. We do not have enough faith to trust life and follow the signals, instead we oppose and reject its efforts.

To resist life's lessons means to go against the current. When we try to paddle upstream, it is always harder than going with the flow. As much as we make progress, the river pushes us back down just as much.

So how do we know when to push for something, or when to give in to it and go with the flow? When achieving our desired target becomes a big struggle and all energies appear to be against us, then we need to think twice. When things are smooth and flowing and everyone is on board and offering their blessings to our project, when it 'feels' right and easy, then we can say that the energies are flowing, and we are heading in the right direction.

The way to find out if we are resisting the natural flow, and therefore making life harder for ourselves than we need to, is to look at ourselves deeply, at the level of the soul, on a daily basis. Be real and honest with the self and do not hide things under the carpet! Address the fears or limiting beliefs around the issues. As we become more aware we are more able to deal with our reactions, fears and irritations on a daily basis. We understand ourselves better and are able to stay a step ahead and conquer the weaknesses before they conquer us.

A life without self-reflection is only half a life. How can I possibly give all my time and resources to things 'out there', and yet not even a moment to myself, in here? If I can befriend myself, I will be a better human being, and a better friend to those around me. I can guide myself by myself, without needing anyone else to show me.

So next time you suspect that life is trying to show you something, stop, look and listen carefully. 'Life' only has our best interests at heart, and it may serve us well to listen. But, like a good friend, if we resist the first time, it will persist until we learn our lesson!

It's Time... to listen to life and learn from her kind-hearted signals. Remember if you resist, it persists.

#### FIND A LIFE OF PURPOSE AND POSITIVITY

Free Raja Yoga meditations taught by the Brahma Kumaris continue at several local libraries\*:

Hollywood Library Tuesdays 10:15-11:30am & 6:30-7:30pm. Dania Beach Library Saturdays at noon. SW Regional Library, 1st & 3rd Saturdays 10:30-11:30am. Sterling Rd. Library's Wellness Program – 4th Thurs 6:30-7:30pm: Jan 25, Feb 22, Mar 22, Apr 26.

Our free 4-session foundation course is coming in Miramar for 2 weekends 11am-1pm on Feb 17 & 18 plus Feb 24 & Feb 25. Souls love the easy, natural way Rosa and Ganga, two experienced meditators facilitate it. All sessions must be taken in sequence. Please invite interested friends.

Call Roz with questions or to sign up for course at 954 801-6639.

## \*GLOBAL MEDITATION FOR WORLD PEACE Sunday, March 18, 2018 • 6-7:30 pm

Bring a chair and a flashlight, see you there.

## \*MEDITATE@8 CALL IN FOR LIVE MEDITATION

#### Call: 712-775-7031 • Meeting ID 660-469-256# Thurs. 8-8:10 pm

\*FOR A FREE THOUGHT OF THE DAY INSPIRATIONAL MESSAGE SIGN UP: http://brahmakumaris.org/interactive/mailing\_list

#### ALLEGRIA RISTORANTE - by Michael Killeen 2009 Harrison Street • Hollywood FL 33020 • Tel. 954-613-5502



If you have ever been to Italy, this place will bring you back to the Old Country when you enter. It comes complete with old school customers talking with their hands like all good authentic Italians do.

Although valet parking is available we decided to park down the street and walk a block without a problem. Upon arrival at Allegria, we were pleasantly greeted and sat in our table near the window. All the tables are close here which gives it that

homey feeling. Although it didn't occur this evening, you are basically so close you could have a conversation with the next table.

There was a lot going on here the night we came. This was due to their familiar happy hour which is from 4pm to 7pm. Drinks are two for one during this time and appetizers such as sausage and peppers, fried artichoke and even escargot is served hot from the kitchen at reasonable prices from owner chef Giovanni Sposato.

Furthermore, chef and co-owner Giovanni Sposate is from Calabria, Italy. Calabria is located about 200 Miles South of Napoli Italy all the way down in the toe of the boot. He left Italy in 1984 residing in Canada for a while before relocating to South Florida. At the present time, he is cooking up delicious Italian fare for his nightly guests. In fact, he has been doing this in Allegria for the past year. Given these points, and the fact Naples was the most southern point in Italy that I have ever been to - and I love Italian food - we had to give this place a try.

begin То with, we started with an appetizer. The Calamari Fritti con Gamberi e Zucchini (Fried Calamari with Shrimp & Zucchini) it was so tender and fresh and plenty for the both of us. Notably, it



was hot and extremely pleasing to look at as was everything we ate that evening. Additionally, prior to our appetizer a small complimentary plate of fresh olives, exotic cheeses, and focaccia bread smothered in fresh basil with tomatoes was surprisingly placed on our table. Notably, we then asked for garlic bread and were told the chef would make some for us. I don't think chef Giovanni went to Italy to get the garlic, but I am pretty sure he hand-picked it for our toast. Above all, the roasted garlic was sweet and tasty and not at all bitter, super deliciouso.

Secondly, I saw saltimbucca (medallions of veal in a light sauce with prosciutto ham and cheese) and of course I had to try it. Other versions I have eaten have had spinach and a mushroom sauce. Chef Giovanni's sauce was so flavorsome and rich it more than made up for the missing parts I was accustomed to. Although this may be true, there was no missing parts in the Orecchiette con Salsiccia e Broccoli Rabe (Orecchiette pasta with Italian Sausage and Broccoli Rabe). This pasta, coupled with mouth-watering sausage bits among Broccoli Rabe was cooked to perfection and diced to precision surrounded

in an unbelievably flavorful sauce. In general, most broccoli rabe is either undercooked or bitter. I have yet to master this vegetable but not chef Giovanni he has done so immeasurably.





Lastly, the home-made tiramisu we had for dessert was large enough to be split but I was disappointed I didn't have my own. This was the only disappointing part of our dinner.

Needless to say, when I returned after my date left her phone on the table it was promptly kept safe for us. In contrast, this was unlike my last visit to Naples, Italy where a team of skillful thugs pick pocketed me at the market.

Allegria is located in downtown Hollywood. Prices are reasonable for the high quality of authentic Italian food that is cooked to order and is presented to you. There is live music Friday through Sunday and happy hour is weekdays 4-7pm. Allegria is closed on Mondays.

Co-Owners Chef Giovanni and Alain Pageau.